#### Who is Measured Voice?

We focus on research, strategic thinking, and clear communication to help people use the Internet in ways that make sense.

#### Services include:

- Research and strategy development
- Full website design and development
- Training and coaching
- Social media management
- Email campaign management
- Internet media planning, buying, and management
- Partnership development
- Copywriting

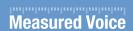
#### Clients:











# A strategic approach to social media

#### A strategic approach to social media

Using social media is real work that drives real results. Develop a strategy to get the most from it.

- Begin with internal and external research
- Define objectives
- Identify an audience
- Form a plan
- Implement the plan
- Gather metrics
- Optimize



Social media drives over 7 million citizen monthly touchpoints counted by the Office of Citizen Services and Innovative Technologies. This is 26% of all touchpoints, and more than any other source including site traffic, emails, phone calls, and mail order.

## **Key considerations for social media**

Social media is still changing the way organizations communicate—pushing us to...

- · communicate in real time
- speak frequently
- sound human
- respond directly



- with large and growing user bases
- that make it easy to share content





# Why we like Tumblr

#### **Advantages of blogging**

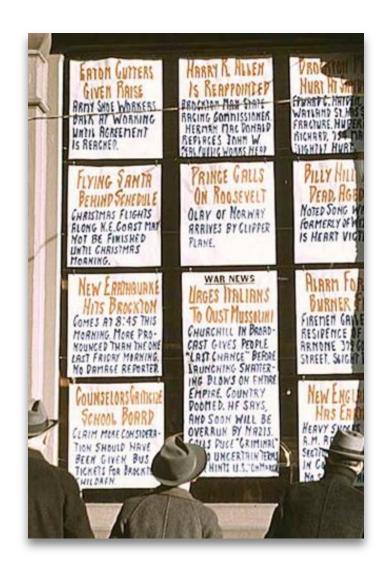
Blogging (still) allows quick and easy communication with your audience.

- More room to speak than Twitter
- More open than Facebook
- Many options for customization and hosting
- Can contribute to SEO
- RSS

#### Pitfalls of blogging

Blogs are difficult to maintain.

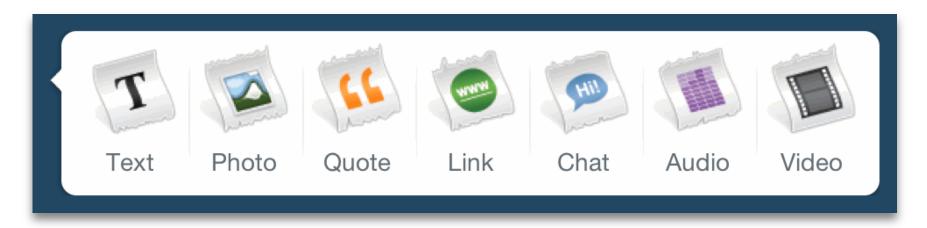
- · Writing posts takes too long
- Blog CMS may be difficult to set up, customize, and use
- No built-in audience!
- RSS? Few people use RSS readers.



# What makes Tumblr special?

- "The easiest way to blog"
- Different post formats
- Hosted on Tumblr's servers free
- Sharing built-in
- Strong communities
- Tumblr editors





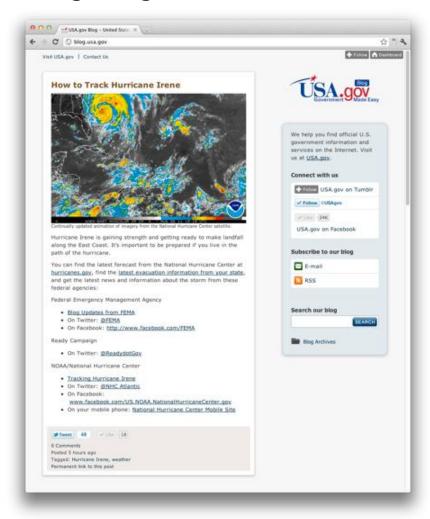
# The USA.gov Blog

- Extension of existing social media strategy
- Several posts per day text, quotes, links, photos and videos
- Search engine optimized
- Social media optimized
- Custom theme

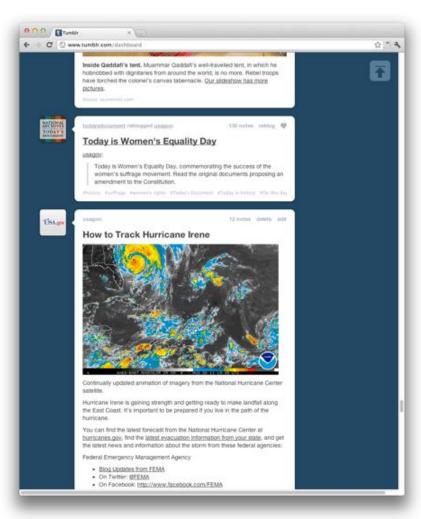
Brokered government friendly terms of service with the General Services Administration



#### blog.usa.gov



#### The Tumblr dashboard



# **Following**

Subscribing to a blog on Tumblr is as easy as following someone on Twitter or liking a page on Facebook.

- Tumblr users see the posts of the blogs they follow in their dashboard
- RSS feeds of Tumblr blogs are also available

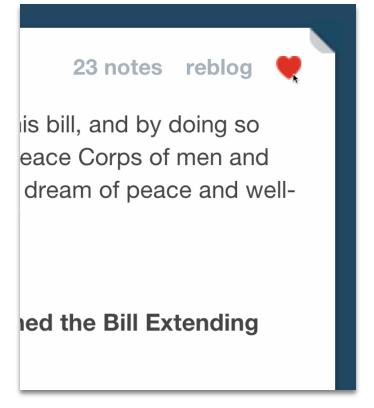




#### Liking

Every post on Tumblr can be "liked" with one click. Some users show their "likes" on their blog. Likes are useful for...

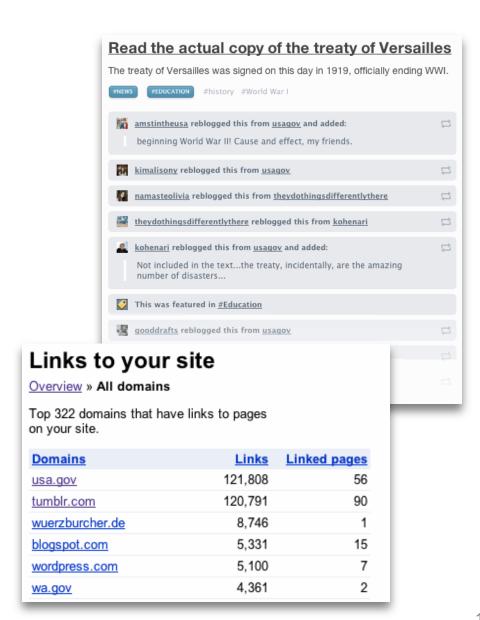
- spreading your content
- quick feedback on your content
- building community



#### Reblogging

Every post on Tumblr can be reblogged with two clicks. Reblogging brings the power of Twitter's retweet to a blog. Reblogs are great because they...

- relay your content to your followers' followers
- attract more users
- generate in-links to your blog



#### **Answering questions**

Every Tumblr blog has the option of enabling the "ask" page to receive questions and provide answers. This allows you to...

- engage your audience openly
- gather valuable feedback
- provide valuable service!





## **Disqus comments**

Tumblr does not support comments by default, but it is easy to add the Disqus commenting system to a Tumblr blog.

Disqus also has GSA-approved Terms of Service.

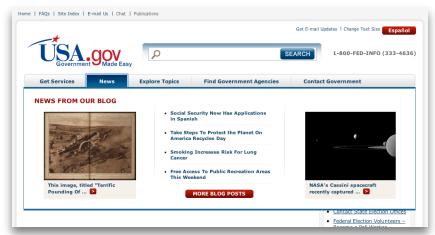


#### **Tumblr's API**

Tumblr offers an API that can be used to read or write content from Tumblr.

USA.gov uses Tumblr's API to display the latest three text posts on the USA.gov homepage.





## Have a strategy!

A mission driven strategy will help you start quickly and set up for long-term success

- Begin with internal and external research
- Define objectives
- Identify an audience
- Form a plan
- Implement the plan
- Gather metrics
- Optimize



How will you reach the public, and why?

# Choosing a username and profile image

Just like Twitter and Facebook, your Tumblr username and profile image should clearly represent your organization

- Profile image and user name accompanies every post in users' dashboards
- Profile image can also be used in your blog design
- Your blog will be at username.tumblr.com, but you can also use a custom domain name

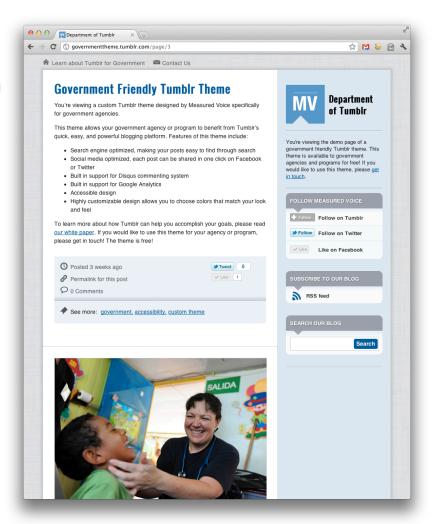


#### **Choosing a theme**

Your theme should reflect your brand and can be highly customized. Tumblr offers a variety of free or paid themes, but consider the following:

- Search engine optimization
- Social media optimization
- Accessibility
- Extensibility

We have worked with Tumblr to create a free government theme. Learn more at measuredvoice.com/tumblr

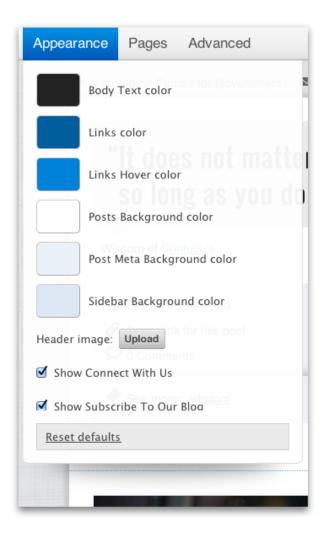


#### **Customizing your theme**

Our government friendly Tumblr theme is highly customizable.

- Search engine optimized
- Social media optimized, each post can be shared in one click on Facebook or Twitter
- Built in support for Disqus commenting system
- Built in support for Google Analytics
- Accessible design
- Highly customizable design allows you to choose colors that match your look and feel

Learn more at measuredvoice.com/tumblr



## **Blogging**

Your blogging strategy should include...

- Why you're blogging!
- Who will write
- What you will talk about
- When (and how frequently) you will post
- How you will measure success

We recommend the creation of guidelines to stay consistent and on mission.

Contact us for a copy of USA.gov's social media editorial guidelines.





# **Gathering metrics**

Tumblr provides a variety of metrics and allows integration with Google Analytics. For the USA.gov blog, we look at:

- Followers
- "Notes" or reblogs and likes of each post
- Comments on posts
- Traffic to the blog via Google Analytics



#### **Additional considerations**

Tumblr is very customizable, so consider the following:

- Will you answer questions?
- Will you reblog other bloggers?
- Will you use a custom domain? What are the implications of that?
- Will you publicize Tumblr?
- We recommend not displaying "notes" for each post on your externally facing blog



The New York Times Style Magazine blog includes an invitation to join Tumblr

#### Ask for help!

We'd love to help you use Tumblr to accomplish your goals. We're ready to help you with:

- Set up
- Custom theme design
- Training
- Writing
- Research and strategy development

Get in touch.

Jed Sundwall jed@measuredvoice.com

measuredvoice.com/tumblr

#### Write on the USA.gov Blog!

If you would like to reach the public by writing a guest blog on the USA.gov blog, please contact:

Tonya Beres tonya.beres@gsa.gov

The USA.gov blog team will help you write a plain language, search engine optimized post.